Financial Statements
For the Years Ended
June 30, 2023
and
June 30, 2022



Certified Public Accountants

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Independent Auditor's Report

To the Board of Directors of Billion Oyster Project, Inc.

Opinion

We have audited the accompanying financial statements of Billion Oyster Project, Inc. ("BOP"), which comprise the statements of financial position as of June 30, 2023 and June 30, 2022 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of BOP as of June 30, 2023 and June 30, 2022 and the result of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of BOP and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about BOP's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of BOP's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about BOP's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Cardon O'Means Mellenty + Donnelly LLP

Statements of Financial Position

Assets

	Jui	1e 30
	2023	2022
Current assets		
Cash	\$3,199,101	\$2,064,493
Investments, at fair value	38,228	33,016
Grants, contracts and contributions receivable	1,254,964	551,653
Prepaid expenses and other assets	55,614	55,624
Total current assets	4,547,907	2,704,786
Property and equipment, net	652,096	575,098
Total assets	<u>\$5,200,003</u>	\$3,279,884
Liabilities and Net Assets		
Current liabilities		
Accounts payable and accrued expenses	\$ 228,216	\$ 306,590
Unearned revenue		101,265
Total current liabilities	228,216	407,855
Net assets		
Without donor restrictions		
Operating	2,629,518	2,387,036
Board-designated	700,000	_
Total without donor restrictions	3,329,518	2,387,036
With donor restrictions	_1,642,269	<u>484,993</u>
Total net assets	4,971,787	2,872,029
Total liabilities and net assets	\$5,200,003	\$3,279,884

Statements of Activities For the Years Ended June 30, 2022

		2	2023				2022	
	Witho	Without Donor Restrictions	rictions			Without Donor Restrictions		
	Operating	Board- Designated Fund	Total	With Donor Restrictions	Total	Operating	With Donor Restrictions	Total
Public support and revenue Grants, contracts and contributions of cash and								
other financial assets	\$3,693,592	\$ 700,000	\$4,393,592	\$2,795,121	\$7,188,713	\$2,771,498	\$ 1,190,402	\$3,961,900
Contributed nonfinancial assets	267,253	1	267,253	ı	267,253	156,270	1	156,270
Special events, net of direct expenses								
of \$393,965 in 2023 and \$172,074 in 2022	307,456	1	307,456	ı	307,456	310,212	ı	310,212
Program service fees	431,594	1	431,594	1	431,594	533,524	1	533,524
Employee retention credits	86,443	1	86,443		86,443	1		Į
Net investment return	8,992	1	8,992	1	8,992	(1,789)	ı	(1,789)
Other	29,630	1	29,630	ı	29,630	6,947	1	6,947
Net assets released from restrictions	1,637,845	1	1,637,845	(1,637,845)	ı	1,639,015	(1,639,015)	1
Total public support and revenue	6,462,805	700,000	7,162,805	1,157,276	8,320,081	5,415,677	(448,613)	4,967,064
Expenses								
Program services	4,294,662	1	4,294,662	1	4,294,662	3,637,018	1	3,637,018
Supporting services								
Management and general	564,544	Ī	564,544		564,544	481,208	ı	481,208
Development	1,361,117	1	1,361,117	1	1,361,117	839,823	ı	839,823
Total supporting services	1,925,661	1	1,925,661	1	1,925,661	1,321,031	1	1,321,031
Total expenses	6,220,323	1	6,220,323	ī	6,220,323	4,958,049	1	4,958,049
Increase (decrease) in net assets	242,482	700,000	942,482	1,157,276	2,099,758	457,628	(448,613)	9,015
Net assets, beginning of year	2,387,036	1	2,387,036	484,993	2,872,029	1,929,408	933,606	2,863,014
Net assets, end of year	\$2,629,518	\$ 700,000	\$3,329,518	\$1,642,269	\$4,971,787	\$2,387,036	\$ 484,993	\$2,872,029

See notes to financial statements.

\$4,958,049

\$ 839,823

\$ 481,208

\$3,637,018

\$6,220,323

\$1,361,117

\$ 564,544

\$4,294,662

BILLION OYSTER PROJECT, INC.

Statements of Functional Expenses For the Years Ended June 30, 2023 and June 30, 2022

		2	2023			2022	22	
		Supporting Activities Management	g Activities	_		Supporting Activities Management	Activities	
	Program Services	and General	Develonment	Total	Program Services	and General	Develonment	Total
	10000)		00,000	6 7 7) [5	
Salaries	\$2,210,2/1	\$ 251,102	\$ 625,506	\$3,122,6/9	\$1,753,542	\$ 241,551	\$ 465,014	\$2,460,107
Payroll taxes and employee benefits	619,073	69,133	199,487	887,693	490,305	66,428	159,236	715,969
Contract services and professional fees	683,389	113,286	136,816	933,491	658,626	99,247	12,379	770,252
Program supplies	364,785	ı	ı	364,785	417,618	•	1	417,618
Grantmaking	38,500	1	1	38,500	50,000	1	ı,	50,000
Scholarships and internships	3,747	1	1	3,747	3,500	ı	i	3,500
Supplies	ı	8,629	156,794	165,423	1	1,969	119,944	121,913
Printing, copying and mailing	1,861	954	18,777	21,592	6,944	59	10,507	17,510
Travel and meals	84,341	31,982	127,398	243,721	43,766	13,140	35,089	91,995
Insurance	26,207	52,419	ı	78,626	35,858	24,303	ı	60,161
Facilities and equipment rental	110,021	21,678	1,039	132,738	81,333	10,456	ı	91,789
Bank fees	304	156	26,332	26,792	23	438	22,172	22,633
Catering, facilities and other	1	1	393,965	393,965	1	1	172,074	172,074
Depreciation	61,830	1	1,417	63,247	42,425	ı	1	42,425
Other	84,333	15,205	37,751	137,289	53,078	23,617	15,482	92,177
Total expenses by function	4,294,662	564,544	1,755,082	6,614,288	3,637,018	481,208	1,011,897	5,130,123
Less: direct benefits to donor net with revenue								
on the statements of activities	1	t	393,965	393,965	1	1	172,074	172,074

See notes to financial statements.

Total

Statements of Cash Flows

	For Years Ended June 30	
	2023	2022
Cash flows from operating activities		
Increase in net assets	\$2,099,758	\$ 9,015
Adjustments to reconcile increase in net assets to		
net cash provided by operating activities		
Depreciation	63,247	42,425
Contributed property and equipment	(94,000)	-
Donated stock	(77,299)	(37,925)
Proceeds from sale of donated stock	78,721	41,978
Net realized and unrealized (gain) loss on		
investments	(6,634)	2,595
(Increase) decrease in assets	, , ,	•
Grants, contracts and contributions receivable	(703,311)	108,051
Prepaid expenses and other assets	10	(3,911)
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	(78,374)	183,672
Unearned revenue	(101,265)	_(109,661)
Net cash provided by operating activities	1,180,853	236,239
Cash flows (used in) investing activities		
Purchases of property and equipment	(46,245)	(37,709)
Net increase in cash	1,134,608	198,530
Cash, beginning of year	2,064,493	1,865,963
Cash, end of year	\$3,199,101	\$2,064,493

See notes to financial statements.

Notes to Financial Statements June 30, 2023 and June 30, 2022

Note 1 – Nature of organization

Billion Oyster Project, Inc. ("BOP") is a non-profit organization. BOP's mission is to restore oyster reefs to New York Harbor through public education initiatives.

Note 2 – Summary of significant accounting policies

Net assets

BOP reports information regarding its financial position and activities in two classes of net assets as follows:

Without donor restrictions

Operating – Net assets that are not subject to donor or Board imposed stipulations and can be spent at the discretion of BOP.

<u>Board-designated</u> – Unrestricted monies contributed to BOP which are designated by the Board of Directors to be used for capital improvements and related expenditures.

<u>With donor restrictions</u> – Net assets with donor restrictions, which consist of grants, contracts and contributions that are either restricted by the donor for a specific purpose and/or relate to future periods.

Funding

BOP derives its revenue primarily from grants, cost reimbursement contracts and contributions from individuals, corporations and foundations.

Funding contracts and grants are often subject to audit by the applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when and if an audit occurs. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying financial statements. Management is of the opinion that any potential disallowances will not be material to the accompanying financial statements.

Grants and contributions

BOP records grants and contributions as revenue without donor restrictions unless the donor restricts the grants and contribution for a specific purpose or future periods. Grants and contributions received with donor stipulations that limit the use of the donated assets are reported as donor restricted support. When a donor stipulation regarding a restricted asset expires, i.e., when a stipulated time restriction ends or the purpose for the restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 2 – Summary of significant accounting policies (continued)

Revenue recognition

The BOP receives grants and contracts from government agencies in exchange for the performance of various services. The BOP recognizes government grant and contract revenue as expenses are incurred to a maximum of the awards.

Program service fees, are recorded when earned, which is at the time of service.

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Contributions of assets other than cash are recorded at their estimated fair value at the date of donation.

Bequests are recorded as revenue when a legally binding obligation is received and when a fair value can be determined.

Cash equivalents

BOP considers all highly liquid investments with an original maturity of 90 days or less to be cash equivalents. As of June 30, 2023 and June 30, 2022, BOP did not have any cash equivalents.

Investments

BOP's investments are recorded at fair value. The value of BOP's investments has been determined by using publicly reported market quotes. Net realized gains or (losses) on the sale of investments are determined using the first-in, first-out method and along with the net unrealized gain or (loss) on investments, are recorded in the statements of activities as part of investment return.

Fair value measurements

Fair value refers to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. Fair value measurements are required to be separately disclosed by level within the fair value hierarchy. At June 30, 2023 and June 30, 2022, BOP's investments are deemed to be Level 1 as their fair value is measured using quoted prices in active markets.

Allowance for doubtful accounts

BOP deems all receivables to be collectible and, accordingly, an allowance for doubtful accounts is not necessary. Such estimate is based on management's experience, the aging of the receivables, subsequent receipts and current economic conditions.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 2 – Summary of significant accounting policies (continued)

Property and equipment

Property and equipment are carried at cost and, if donated, at the approximate fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. BOP capitalizes, as property and equipment, expenditures for such assets in excess of \$5,000 with an estimated useful life of three years or greater. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from 3 to 10 years.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

Contributed nonfinancial assets

A number of volunteers, including members of the Board of Directors, have donated significant amounts of their time to BOP's program services and supporting activities. These donated services have not been recorded in the accompanying statements of activities because they do not meet the criteria for recording such services.

Functional allocation of expenses

The costs of providing the various programs and other activities have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program services and supporting activities benefited. Expenses attributable to more than one functional category are allocated based on time and effort.

Concentrations of credit risk

BOP's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, investments and receivables. BOP places its cash with what it believes to be quality financial institutions. At times during the year, BOP's bank account balances exceeded the FDIC insurance limit. BOP has not incurred any losses in these accounts to date. BOP's investments are exposed to various risks, such as interest rate, market volatility, liquidity and credit. Due to the level of uncertainty related to the aforementioned risks, it is at least reasonably possible that changes in these risks could have a material effect on the amounts reported in the statement of financial position at June 30, 2023. BOP's receivables are monitored and deemed collectible by management. As a result, BOP believes no significant concentrations of credit risk exist with respect to its cash, investments and receivables.

Subsequent events

BOP has evaluated events and transactions for potential recognition or disclosure through October 5, 2023, which is the date the financial statements were available to be issued.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 3 – Liquidity and availability of financial assets

BOP's working capital and cash flows vary due to the timing of payments received from grants, contracts, contributions and other revenue items.

The following is a summary of BOP's financial assets as of June 30, 2023 and June 30, 2022 available to pay general expenditures within one year of the statements of financial position date:

	2023	2022
Cash	\$ 2,972,370	\$ 2,064,493
Investments, at fair value	38,228	33,016
Grants, contracts and contributions receivable	1,254,964	551,653
Sub-total	4,265,562	2,649,162
Less: Grants, contracts and contributions		
not receivable within one year	225,000	-
Less: Board-designated net assets	700,000	
Total	\$ 3,340,562	\$ 2,649,162

BOP's Board-designated fund of \$700,000 has been established for future capital and related items. The funds could be used for general expenditures with Board approval.

Note 4 – Investments

Investments consist of the following as of June 30, 2023 and June 30, 2022:

	20	23	20)22
	Cost	Fair Value	Cost	Fair Value
Exchange-traded funds	\$ 21,920	\$ 38,228	\$ 21,920	\$ 33,016

The components of net investment return consist of the following for the years ended June 30, 2023 and June 30, 2022:

	 2023	 2022
Interest and dividends	\$ 2,392	\$ 821
Realized gain on sales of investments	1,420	4,053
Unrealized gain (loss) on investments	5,212	(6,648)
Investment management fees	 (32)	(15)
Net investment return	\$ 8,992	\$ (1,789)

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 5 – Grants, contracts and contributions receivable

At June 30, 2023, grants, contracts and contributions receivable are expected to be collected as follows:

<u>Year</u>	_ Amount
2024	\$ 1,029,964
2025	75,000
2026	75,000
2027	75,000
Total	\$ 1,254,964

Note 6 – Property and equipment

Property and equipment consist of the following at June 30, 2023 and June 30, 2022:

	2023	2022
Property and equipment	\$ 328,004	\$ 281,759
Vehicles	67,300	11,300
Boats	<u>626,608</u>	<u>588,608</u>
Total property and equipment	1,021,912	881,667
Less accumulated depreciation	369,816	306,569
Net property and equipment	\$ 652,096	\$ 575,098

Note 7 – Contributed nonfinancial assets

For the years ending June 30, 2023 and June 30, 2022, contributed nonfinancial assets recognized in the statements of activities included the following:

Description	2023	2022
Gala auction and other items	\$ 155,211	\$ 118,708
I.T. equipment	18,042	24,995
Boat engine	_	12,567
Truck	39,000	-
Boat	38,000	-
ATV	17,000	_
Total	\$ 267,253	\$ 156,270

BOP recognizes contributed nonfinancial assets within public support and revenue. Unless otherwise noted, the contributed nonfinancial assets do not have donor-imposed restrictions.

Contributed I.T. equipment in 2023 is being used in the Restoration, Education and Community Engagement programs. Contributed I.T. equipment in 2022 is being shared between BOP's supporting activities and the Restoration, Education and Community Engagement programs.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 7 – Contributed nonfinancial assets (continued)

The contributed boat engine is used for the Restoration, Education and Community Engagement programs.

The contributed gala auction and other items in 2023 and 2022 were used for BOP's fundraising event.

The contributed truck, boat and ATV are being used for various programmatic activities.

All contributed goods above were valued based on estimates of retail values that would be received for selling similar products.

Note 8 – Net assets with donor restrictions

The amounts released from restrictions during the years ended June 30, 2023 and June 30, 2022 are for the following:

Description	2023		2022
New York Harbor School			
After school	\$ -	\$	140,171
Career and technical education	366	·	85,911
CTE Discretionary and Diving			,
Certificate Program	67,914		_
Educational Programs	3,262		-
Fishers Island Trip	5,000		_
Harbor Seals	12,500		_
Maritime education and training	67,165		132,835
Ocean Engineering CTE	1,500		´ -
Partnership manager			34,984
Summer programs	12,997		37,003
Vessel Ops	7,500		-
Billion Oyster Project			
After school	-		4,797
B.O.P. schools	-		29,845
Community Science	40,000		-
Education	329,392		-
Fabrication	9,466		ж.
Field station	125,000		135,489
General	2,000		50,000
Oyster monitoring	48,288		-
Oyster recovery plan	-		20,000
Partnership manager	-		5,000
Public engagement	162,302		438,011
Reef construction	-		46,393
Restoration	177,056		120,156
Shell collection	361,355		308,366
Volunteer programs	136,813		31,918
Waterfront	-		18,136
Other	67,969		_
Total	\$ 1,637,845	\$ 1	1,639,015

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 8 – Net assets with donor restrictions (continued)

At June 30, 2023 and June 30, 2022, net assets with donor restrictions are available for the following:

Description	2023	2022
New York Harbor School		
Career and technical education	\$ -	\$ 13,363
CTE Discretionary and Diving		
Certificate Program	7,086	-
Educational Programs	11,738	-
Maritime education and training	_	167,165
Vessel operations program	-	5,000
Billion Oyster Project		
B.O.P. schools	-	17,988
Education	23,017	360
Fabrication	65,198	-
ORS program	20,000	-
Oyster monitoring	1,712	-
Oyster recovery plan	-	34,931
Public engagement	-	11,766
Restoration	1,162,875	-
Shell collection	62,374	118,729
Volunteer programs	218,269	116,051
Other	70,000	_
Total	\$1,642,269	\$ 484,993

Note 9 – Employee retention credits

In response to the coronavirus emergency, the Coronavirus Aid, Relief and Economic Security Act and subsequent legislation (the "Acts") were signed into law. The Acts provided, among other things, a refundable credit of certain qualified wages per employee for wages which includes medical premiums paid or incurred from March 13, 2020 through September 30, 2021. In connection therewith, such credits for the year ended June 30, 2023 totaled \$86,443.

Notes to Financial Statements (continued) June 30, 2023 and June 30, 2022

Note 10 – Retirement plan

BOP provides a defined contribution plan for all eligible employees, as defined by the plan. BOP may elect to make matching or non-elective contributions to the plan. BOP did not contribute to the plan in 2023 and 2022.

Note 11 – Tax status

BOP is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. BOP is classified as a publicly supported organization as described in Section 509(a)(1) and 170(b)(1)(A)(vi) and not as a private foundation; therefore, BOP qualifies for the maximum charitable contribution deductions for donors.